



GOVERNMENT RESOURCES, RFPs, & ACTION ALERTS

OPPORTUNITIES

Please check our **Contracting Opportunities** page every week (located under “Vendor Opportunities”). Remember that not all opportunities are sent to you in our blasts, so you must visit this page to view all available and recent opportunities.

Examples of Current Contracting Opportunities

(visit our [Contracting Opportunities](#) page for a complete list)

County of Alameda

Due Monday, June 29, 2009

Water Treatment Chemicals

PG&E

Due Tuesday, June 30, 2009

Central Air Conditioning Diagnostic Tune Up Program

EBMUD

Due Friday, July 31, 2009

Wireless Broadband Internet Access Service

PRESENTATIONS & REPORTS

American Recovery Act Resources for Small Businesses

US Small Business Administration

Presented by: Mark Quinn, District Director, SBA

<http://www.ncmsdc.org/newsdetail.aspx?id=121>

**NCMSDC Report on the Economic Stimulus Package Road Show,
May 15, 2009 in Sacramento, CA**

<http://www.ncmsdc.org/newsdetail.aspx?id=134>

**Renovation Nation: From Razing the Old to Raising the New
CDG Renovation Nation & Center for Digital Government**

Presented by: Paul W. Taylor, Chief Strategy Officer

<http://www.ncsdc.org/newsdetail.aspx?id=129>



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**Renovation Nation: Improving Government Service Delivery in
Smart & Sustainable Ways
A Strategy Paper
Center for Digital Government
<http://www.ncsdc.org/newsdetail.aspx?id=130>**

ARTICLES, ANNOUNCEMENTS, & PRESS RELEASES

Please visit our [Education & News](#) and [Government Stimulus](#) pages for updates

**Minority Business Inclusion in Economic Stimulus Bill
<http://trackingchange.pbworks.com/Minority-Business-Inclusion-in-Economic-Stimulus-Bill>**

**White House Special Report on African Americans & the Recovery Plan
<http://www.ncmsdc.org/newsdetail.aspx?id=126>**

Kiva

<http://abcnews.go.com/search?searchtext=kiva>

Kiva's mission is to connect people through lending for the sake of alleviating poverty. Kiva is the world's first person-to-person micro-lending website, empowering individuals to lend directly to unique entrepreneurs around the globe.

**Small Business Can Apply for ARC Loans Beginning June 15th
<http://www.ncsdc.org/newsdetail.aspx?id=137>**

**Implementation of New SBA Loan Program:
America's Recovery Capital (ARC) Loan Program
<http://www.ncmsdc.org/newsdetail.aspx?id=127>**

**Small Businesses Gain Increased Opportunity to Compete for
Caltrans Contracts
<http://www.ncsdc.org/newsdetail.aspx?id=135>**

**Caltrans/SBA Bonding Assistance Initiative
<http://www.ncsdc.org/newsdetail.aspx?id=136>**



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eProcurement Navigation Tool for SB/DVBE Applicants
<http://www.ncmsdc.org/newsdetail.aspx?id=133>

East Bay Economic Development Alliance Monthly Analysis
<http://www.ncmsdc.org/newsdetail.aspx?id=131>

Action Alert: Speak Out against Diversion of Local Gas Tax Funds
<http://www.ncmsdc.org/newsdetail.aspx?id=132>

SBA San Francisco District 7(a) Guaranteed Lender Participants
<http://www.ncmsdc.org/newsdetail.aspx?id=128>

CA-ACTION ALERT: State Funded Academic Prep Programs
<http://www.ncmsdc.org/newsdetail.aspx?id=108>

**Governor Schwarzenegger's Continued Commitment to California's
Small Businesses**
<http://gov.ca.gov/index.php?/fact-sheet/12368/>

**Conference Promotes Going Green:
Helping the Environment & Making Money**
<http://www.ncmsdc.org/newsdetail.aspx?id=117>

**Department of Energy Inspector General Reports on Efforts to
Ensure Energy Efficient IT Resources**
<http://www.recovery.gov/sites/default/files/OAS-RA-09-03.pdf>

**Secretary Chu Announces Nearly \$50M of Recovery Act Funding to
Accelerate Deployment of Geothermal Heat Pumps**
<http://www.energy.gov/news2009/7437.htm>

**Governor Lingle Releases \$4M for Improvements to Ke'ehi Small
Boat Harbor**
<http://hawaii.gov/gov/news/releases/2009-news-releases/governor-lingle-releases-4-million-for-improvements-to-ke-ehi-small-boat-harbor>



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UPCOMING GOVERNMENT & STIMULUS EVENTS

Please visit our [Events List](#) for updates

Stimulus Opportunities for Small Business Program Alameda County SBDC, Business Matchmaking, & California SBDC

June 24, 2009 – Oakland, CA

Ever wonder: How can I access stimulus dollars? How can my small business work with the state and federal government to participate in “shovel ready” projects? This event will help you get answers to these questions and assist you in finding out how stimulus projects can help you be better positioned to survive and grow through the current economic downturn. Who should attend: Start-up entrepreneurs and growing small enterprises that either do not have or would like to grow relationships with government and corporate buyers.

<http://californiasbdc.org/stimulus>

Doing Business with Alameda County Free Government Contracting Courses & Seminars

June 25, 2009 – Oakland, CA

- What does Alameda County buy and what are its purchasing procedures and governing regulations?
- What certifications are recognized and offered by the County?
 - What are the benefits of certification?
- What are the best ways to market products and services to the County and find bid and proposal opportunities?

http://www.theftc.org/news&events/upcomingevents/alameda_county/alameda.html

Government Contracting Webinar for MBEs Northern California Minority Supplier Development Council

June 30, 2009 – Online Webinar

Attend our webinar to learn how to...



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- Find and research viable government contracts
 - Approach corporate and government buyers
- Do business with Fortune 1,000 companies and Federal, State, and local government agencies
- Navigate the paperwork and recordkeeping systems of Fortune 1,000 companies and government agencies
- Access additional tools and resources to increase your exposure to government contracts
- Prepare for the SBA Western Regional Business Matchmaking event
[http://www.ncmsdc.org/Event Information.aspx?id=195](http://www.ncmsdc.org/Event%20Information.aspx?id=195)

**Marketing to Government
Free Government Contracting Courses & Seminars
August 4, 2009 – Fairfield, CA**

- Decide if the government marketplace is the right customer for your company
 - Understand the government customer
 - Evaluate the government market
 - Evaluate your capabilities
 - Apply four key marketing principles to government sales
 - Make contact

[http://www.theftc.org/news&events/upcomingevents/courses/mkt to gov.html](http://www.theftc.org/news&events/upcomingevents/courses/mkt%20to%20gov.html)

**GovLink Conference 2009
Linking You to Government Opportunities
October 20-21, 2009 – Sacramento, CA**

- Learn about federal, state, and local government and prime contractor business opportunities
- Grow your business through networking with key government and prime contractor decision makers
- Tour Defense Microelectronics Activity (DMEA), a high-tech applied engineering federal lab



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[http://www.theftc.org/news&events/upcomingevents/govlinkconference 2009/govlinkconference home.htm](http://www.theftc.org/news&events/upcomingevents/govlinkconference%202009/govlinkconference%20home.htm)

LINKS

Recovery.Gov: <http://www.recovery.gov/>
Recovery.CA.Gov: <http://www.recovery.ca.gov/>
Hawaii Recovery: <http://hawaii.gov/recovery>
FedBizOpps.Gov: <https://www.fbo.gov/>
BidSync: <http://www.bidsync.com/>

Vote on your state's stimulus projects

California: http://www.stimuluswatch.org/project/by_state/CA
Hawaii: http://www.stimuluswatch.org/project/by_state/HI